



HeadPower
Linking Resources.

HeadPower Oy

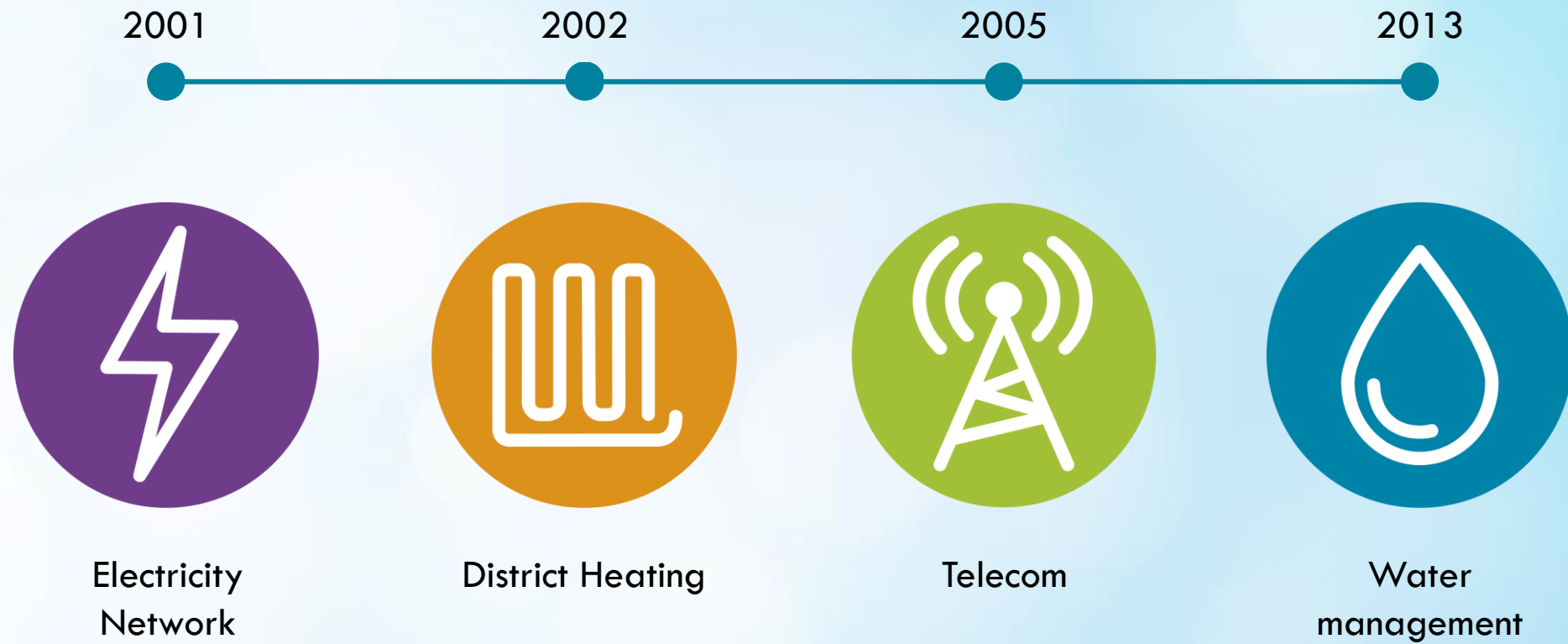
Finnish smart energy platforms for SMEs

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Antti Jukarainen



Past & Future



To develop tools and services to facilitate electricity network construction and maintenance

Trusted partner

▶ HeadPower Customers in Finland 150:

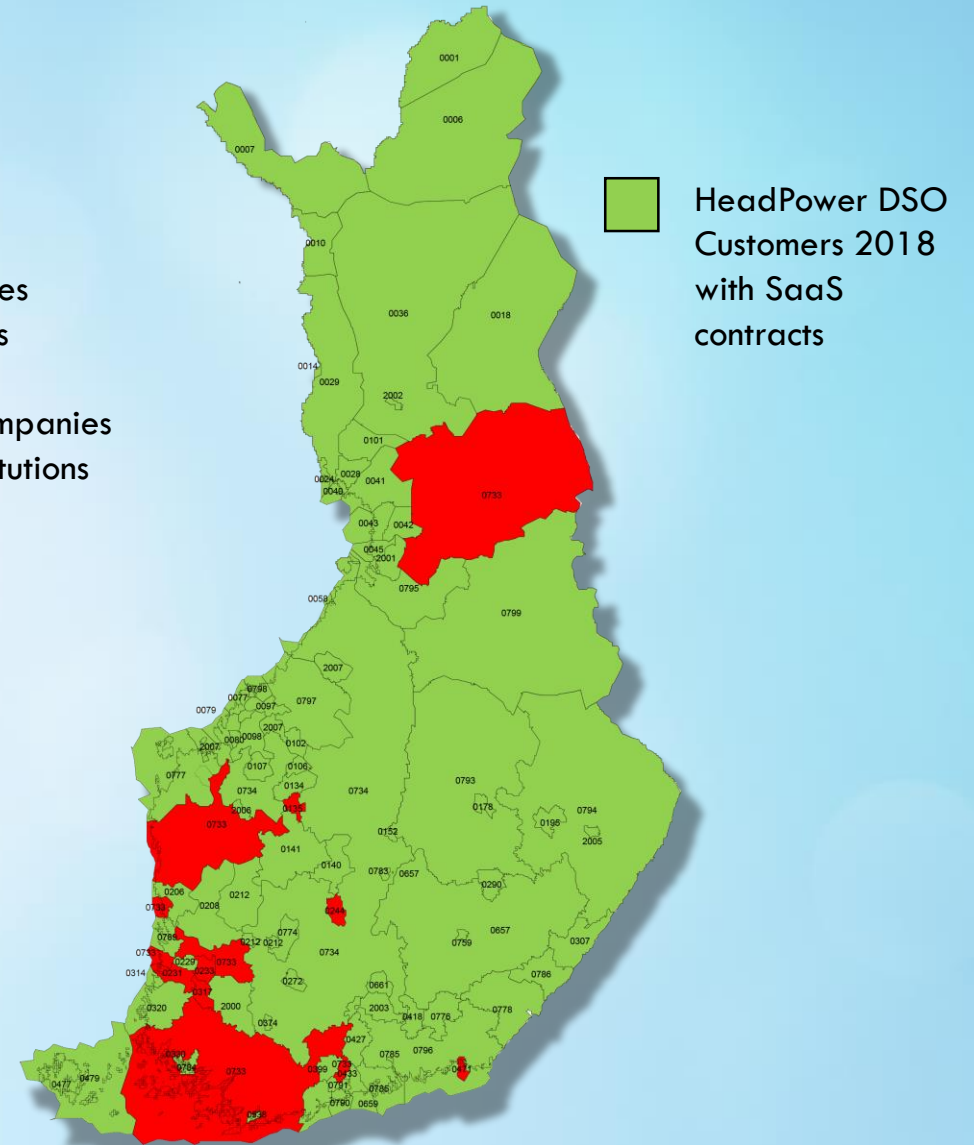
- Most DSOs (electricity)
- All large Telecom operators
- Network construction and service companies
- TSO (Fingrid)
- Trade and logistics operators
- Component and material manufacturers
- District heating companies
- Water distribution companies
- Civil engineering companies
- Forestry companies
- Design and engineering companies
- Training and Education institutions


▶ In addition more than 250 companies use collaboration solution

▶ HeadPower user statistics in December 2018:

- Services accessed more than 45000 times
- 300 customer companies
- 3000 users

▶ Customers also in the other Nordic and Baltic countries





We know
what works
and how!

Partner with us!

- We are also small
- We need partners to bring out new services
- Focus in Network life-cycle: working with the assets and partners
 - Intimacy with Electricity Distribution sector & other Infra Sectors
 - Close contacts & existing contracts
 - Expertise without long customer discussion
- SaaS & CaaS since 2001
 - Experience in cooperation with other SMEs
 - Long, stable cashflow for successful services



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Test your product or service
in Electricity Distribution Business
with HeadPower!

